



ELVALHALCOR

HELLENIC COPPER AND ALUMINIUM INDUSTRY S.A.

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PRESS RELEASE

ELVALHALCOR PRESENTATION TO THE HELLENIC FUND AND ASSET MANAGEMENT ASSOCIATION

In the context of the annual briefing of ElvalHalcor to the Hellenic Fund and Asset Management Association, today Tuesday 24th of April the presentation of the annual financial results for the year 2017 took place, along with its progress taking into account the current market conditions, as well as its general strategy and prospects for the following years.

The representatives of the Company underlined that in 2017 by utilizing the investments made in the previous years with aim to increase production and to improve quality, ElvalHalcor and its subsidiaries achieved the increase of market shares in most markets where they operate.

The consolidated revenue of ElvalHalcor marked an increase of 21.5% for the full year 2017⁽¹⁾ amounting to Euro 1,863 mil. versus Euro 1,534 mil. in 2016. The consolidated earnings before taxes, interest depreciation and amortization (EBITDA), in a twelve-month basis, amounted to profit of Euro 160.5 mil. versus profit of Euro 124.7 mil. the prior year, increased by Euro 35.8 mil. (+29%) while the consolidated results before taxes amounted in 2017 to profit of Euro 63.9 mil. versus, increased by 98%.

Consolidated revenue was positively affected by increase in both sales volumes and metal prices. At the same time, a decline in production costs, production process optimization and the development of technological innovations, further strengthened the competitive position of ElvalHalcor's products globally, resulting in increased profitability for the year.

Amounts in thousands	31/12/2017	31/12/2016	31/12/2017	31/12/2016
Sales	1,150,369	842,699	1,863,319	1,534,127
Gross profit	103,566	74,182	156,871	114,056
EBITDA	113,206	89,412	160,521	124,701
a-EBITDA	89,319	88,120	129,437	118,047
EBIT	69,616	48,915	101,967	68,471
Profit before tax	50,674	33,346	63,924	32,282
Profit after tax	33,264	21,907	61,330	23,546
Profit after tax & non-	33,549	21,978	-	-
Earnings per share (Euro)	0.1188	0.0802	-	-

⁽¹⁾The consolidated results of FY 2017, as published, and due to the accounting treatment of the merger and the date that it was concluded, include the revenues and results of Elval and its subsidiaries for the whole year, of Halcor and Fitco only for the 12th, and of Sofia Med for the 8th -12th months. Respectively for FY 2016, only the results of the Elval group are included. For the best comparability and depiction of the figures of the ElvalHalcor

group, the company has prepared and is showing below proforma financial statements that depict the figures of the financial results as if the merger had taken place in 01/01/2016

During the presentation, reference was made to the completed merger on 30th November 2017 in terms of its strategic and operational aspects as well as the mix of investments of ElvalHalcor and its subsidiaries, which is dedicated to the production of high added value products for industrial use and the improvement of the production cost.

Aluminium

In 2017, the aluminium rolling segment increased its volumes by 3.2% and its revenue by 13.8% to Euro 959 mil. Profit before income tax amounted to Euro 53.8 mil. versus Euro 33.3 mil. prior year.

The summary consolidated statement of profit or loss of the aluminium segment is as follows:

Amounts in EUR thousand	For the period ended 31 December	
	2017	2016
Revenue	958,756	842,699
Gross profit	96,113	74,182
EBITDA	110,398	89,413
EBIT	67,245	48,916
Profit / (Loss) before income tax	53,844	33,347

In the next two years, the aluminium rolling division will invest Euro 150 mil. in equipment, technology and infrastructure which include more specifically the installation of a new four-stand tandem aluminium hot finishing mill for its Oinofyta plant, with the aim to increase production capacity by more than 20% and to set the basis for additional future investments that will more than double the capacity. This investment will allow ElvalHalcor to increase its current presence in aluminium packaging, industrial, transportation and architectural applications and set the base for expansion in the automotive and aerospace sectors.

Furthermore, the Aluminium sector through its technology department and its cooperation with Elkeme and UACJ Corp., aims at developing innovative products and solutions.

Copper

In 2017, the copper segment saw significant growth in sales volumes, which rose by 15.4% year-on-year, and increased utilization rates that led to improved segment results. Profit before income tax amounted to Euro 10.1 mil. profit versus Euro 1.0 mil. loss in prior year .

- The segment increased its sales in copper tubes.
- As a consequence of higher global demand and continued improvements in quality and service at Sofia Med, sales of copper and copper alloy rolled products saw significant growth. These are mainly products for industrial use, which have higher profit margins and constitute the greater part of the sales of the company versus prior years. In the extruded alloys segment, Fitco focused on higher value-added products, like copper alloy tubes. As a result, production and sales of copper alloy tubes almost doubled, while alloy rod production remained flat compared to the previous year.

The summary consolidated statement of profit or loss of the copper segment is as follows:

Amounts in EUR thousand	For the period ended 31 December	
	2017	2016
Revenue	922,772	692,898
Gross profit	60,758	39,934
EBITDA	50,123	35,290
EBIT	34,722	19,617
Profit / (Loss) before income tax	10,079	(965)

The improvement of the financial results in the copper sector reflects the prior year investments made as well as the strategic shift to industrial products of high added value.

Finally, on 13th April 2018 all the assets of "Ipiros Metalworks Industry S.A." were acquired, with the aim to re-activate the production and through facilitating the international commercial network of ElvalHalcor, to transform the unit into an exporting one.

Looking to 2018, ElvalHalcor and its subsidiaries continue to have as a primary target the implementation of the investment programs, and the enhancement in the markets where they operate, by offering high added value products and services.

Note: The presentation has been posted to the company's website: www.elvalhalcor.com and to the Athens Stock Exchange website: www.helex.gr